

Minnesota Beginner Farmer Institute

PROGRAM OVERVIEW

Are you a young farmer taking over an existing operation or have you started your own farm? Are you confused on what your banker wants to see or what goals you have for your farm? Do you want to better understand business deductions, or do you want help with grain marketing? Do you want a farm business refresher? If you answered YES to any of these questions, then the Minnesota Beginner Farmer Institute is for you.

The Minnesota Beginner Farmer Institute is a four-part course that uses an interactive and fun approach to teach participants farm management topics. The participants will build camaraderie and meet four times over the course of two months. Each workshop will have educational handouts and presentations.

LEARNING OBJECTIVES

- Understand components and use of **Business Plan and Goals**, including AgPlan.
- Understand components and use of **Taxes and Business Entities**, including expenses and deductions.
- Understand components and use of **Financial Statement and Record Keeping**, including balance sheet, income statements, and cash flow.
- Understand components and use of **Grain Marketing and Land Rent**, including cost of production.

DATES AND LOCATIONS

The Institute is free to attend, and lunch is provided.

- Owatonna - November 21, 28, December 5 and 12 - 10:00 to 2:00 p.m.
- Lambertton - November 15, 20, 29, and December 6 - 10:00 to 2:00 p.m.
- Clearwater - January 9, 16, 23, and 30 - 11:00 to 3:00 p.m.
- Detroit Lakes - January 18, 25, February 1, and 8 - 10:00 to 2:00 p.m.
- Evening Webinar Series - February 7, 14, 21, and 28 - 5:30 p.m. to 8:30 p.m.

REGISTRATION

Registration is free, but pre-registration is required at <https://z.umn.edu/BF23>

QUESTIONS OR COMMENTS?

Please contact Nathan Hulinsky, University of MN Extension ag business management educator, with questions at (218) 828-2680 or huli0013@umn.edu.



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